



PETROS A. PETRIDES

EXPERIENCE

October 2018 - Current

General Manager Alkaeos Holiday Rooms & Apartments | LARNAKA, CHRYSOPOLITISSA

- Now I manage the Tourist Apartments of Nicolaides Holdings, Hospitality Department, penthouses, apartments and Villas through many OTAS and synchronise them with a channel manager.
- Dealing with customers complaints and satisfying them to fulfil their expectations
- Choosing cleaning teams and assign their duties electronically with the first accept the first get the job according to check ins and check out.
- In 2018 I started working as General Manager at Alkaeos Holiday Rooms and Apartments up to date.
- Generated daily operational and sales reports for corrective action or continuous improvement.
- Promoted business profitability by tracking performance indicators and driving corrective action.
- Implemented effective customer service procedures to encourage positive feedback.

February 1992 - December 2017

General Manager Polyurethane Foam Products Ltd | Larnaka
From 1992 until Dec.2017 work at PFP Ltd (Polyurethane Foam Products)

As supervisor and assistant Manager2004. And from 2013 until Dec 2017 as a General Manager.

- Boosted profit opportunities, analysing cost, schedule, contract performance, variance and risk for corrective action.
- Promoted business profitability by tracking performance indicators and driving corrective action.
- Hired, coached and trained staff and monitored performance and offered mentoring to junior team members.
- Implemented effective customer service procedures to encourage positive feedback.

January 1992 - December 2017

Supervisor PFP Ltd, Polyurethane Foam Products

- I was responsible for the prompt execution of orders and the quality control and solving problems of the employees.
- As a GM I organised and prepared the budgets and found ways of increasing sales and improve the quality not just of the foam but and introducing and new foams to the market and having a good after sale service to the final customer.

January 1991 - January 1992

Trainee Manager HENIPA HOTEL (CROWN RESORTS) | Larnaka

- At FB, FO, Housekeeping, accounting department and next to the

Ioanni Maesellou 3, Larnaka,
CHRYSOPOLITISSA 6018

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PROFESSIONAL SUMMARY

As an ambitious professional with data analysis experience, I believe that I would make an excellent addition to your team.

Identifying improved approaches and enhanced solutions to business challenges are activities that drive and inspire me.

Exploration, pursuit, and motivation are my framework for success. I believe that fresh perspectives and trying new techniques help businesses evolve and grow. My goal is to be on the cutting-edge of industry advancements.

Through my 27 years of experience I have developed strong communication abilities and fostered a reputation as a key contributor through decision-making and delegation skills. As a team player, I am collaborative with peers, searching for ways to integrate valuable insights.

Through these qualities, I have confidence in my ability to facilitate positive change and collective effort.

CORE QUALIFICATIONS

- COMMUNICATION SKILLS
- Good communication skills

gained through my experience as general manager

- Good negotiator at contracts
- ORGANISATIONAL / MANAGERIAL SKILLS
- Team leadership
- Team training and development
- Staff supervision
- Staff development
- Sales planning and implementation
- JOB-RELATED SKILLS
- Good command of quality control processes
- COMPUTER SKILLS
- Good command of Microsoft office tools

ADDITIONAL INFORMATION

- SEMINARS HONOURS AND AWARD MEMBERSHIPS
- President of LARNAKA Police Friends Association from 2019 up to date.
- 9 years member of the board of Directors of Larnaka Chamber of Commerce and Industry
- Certificate of Attendance on Sales Management from Cyprus Chamber of Commerce
- Certificate of Appreciation of LEO District 117 Greece Cyprus

General Manager.

- Built and nurtured strong professional relationships, enhancing staff and client loyalty.
- Handled staff disciplinaries calmly, professionally and in line with strict business processes.
- Developed and implemented clear health and safety procedures for diligent company compliance.
- Demonstrated extensive hospitality experience to effectively manage front- and back-of-house operations.

EDUCATION

1991

Diploma in Hotel Management | Hospitality Management
Hotel Institute Montreux, Montreux Switzerland

1991

A.H & M.A American Hotel and Motel Association | Hospitality Management
Hotel Institute Montreux, Montreux Switzerland

1989

Advance Diploma in Marketing Management | Business Administration
Cyprus Institute of Marketing CIM, Nicosia Cyprus

1988

Diploma in Marketing Management CIM
Cyprus Institute of Marketing, Nicosia Cyprus

1987

ORGANISATION AND CONTROL OF INVENTORIES AND STORES
Ministry of Labour & Social Insurance , Nicosia Cyprus

REFERENCES

- Alkaeos Petrides Ltd George A.Petrides tel +35799688810
- Larnaka Chamber of Commerce and Industry - Giorgos Psaras General Manager +357 24823855
- Copies of degrees and qualifications;

LANGUAGES

- MOTHER TONGUE(S)
- Greek
- OTHER LONGUAGES
- ENGLISH
- Spoken Good
- Listening Good
- Writing Good
- Communicate Good